

MLS Sales Statistics

Number of Sales

	64		66		2		3.13%		469		506		37		7.89%	
	MONTH OF				#		%		YEAR		#		%			
	August				Increase /		Increase /		TO DATE		Increase /		Increase /			
	2010	2011	<Decrease>	<Decrease>					2010	2011	<Decrease>	<Decrease>				
Kauai Island																
Residential	31	32	1	3.23%					234	241	7	2.99%				
Vacant Land	8	7	<1>	<12.50%>					71	63	<8>	<11.27%>				
ENTIRE																
Commercial	1	0	<1>	<100.00%>					6	7	1	16.67%				
Condominium	24	26	2	8.33%					158	193	35	22.15%				
Business	0	1	1	0.00%					0	2	2	0.00%				
WAIMEA																
Residential	1	0	<1>	<100.00%>					13	18	5	38.46%				
Vacant Land	0	1	1	0.00%					1	2	1	100.00%				
Commercial	0	0	0						0	0	0					
Condominium	0	0	0						0	0	0					
Business	0	0	0						0	0	0					
Residential	8	5	<3>	<37.50%>					61	55	<6>	<9.84%>				
Vacant Land	1	1	0	0.00%					26	21	<5>	<19.23%>				
KOLOA																
Commercial	0	0	0						2	4	2	100.00%				
Condominium	4	2	<2>	<50.00%>					25	29	4	16.00%				
Business	0	1	1	0.00%					0	1	1	0.00%				
Residential	5	6	1	20.00%					30	26	<4>	<13.33%>				
Vacant Land	2	0	<2>	<100.00%>					11	5	<6>	<54.55%>				
LIHUE																
Commercial	0	0	0						1	1	0	0.00%				
Condominium	9	8	<1>	<11.11%>					49	77	28	57.14%				
Business	0	0	0						0	0	0					
Residential	9	13	4	44.44%					72	81	9	12.50%				
Vacant Land	1	3	2	200.00%					15	19	4	26.67%				
KAWAIHAU																
Commercial	1	0	<1>	<100.00%>					3	1	<2>	<66.67%>				
Condominium	4	8	4	100.00%					36	39	3	8.33%				
Business	0	0	0						0	0	0					
Residential	8	8	0	0.00%					58	61	3	5.17%				
Vacant Land	4	2	<2>	<50.00%>					18	16	<2>	<11.11%>				
HANAIEI																
Commercial	0	0	0						0	1	1	0.00%				
Condominium	7	8	1	14.29%					48	48	0	0.00%				
Business	0	0	0						0	1	1	0.00%				

MLS Sales Statistics

Sales Volume

		36,369,908	26,852,494	<9,517,414>	<26.17%>	252,748,594	254,720,673	1,972,079	0.78%
		MONTH OF		#	%	YEAR		#	%
Kauai Island	August	Increase /		Increase /		TO DATE		Increase /	
	2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>	
	Residential	17,646,208	17,967,494	321,286	1.82%	152,925,274	170,119,273	17,193,999	11.24%
	Vacant Land	10,621,000	1,460,500	<9,160,500>	<86.25%>	41,459,000	29,502,000	<11,957,000>	<28.84%>
ENTIRE	Commercial	850,000	0	<850,000>	<100.00%>	5,357,000	3,614,000	<1,743,000>	<32.54%>
	Condominium	7,252,700	6,180,500	<1,072,200>	<14.78%>	53,007,320	50,179,400	<2,827,920>	<5.33%>
	Business	0	1,244,000	1,244,000	0.00%	0	1,306,000	1,306,000	0.00%
	Residential	300,000	0	<300,000>	<100.00%>	5,446,000	7,529,400	2,083,400	38.26%
	Vacant Land	0	163,000	163,000	0.00%	240,000	308,000	68,000	28.33%
WAIMEA	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
	Residential	4,475,308	2,307,900	<2,167,408>	<48.43%>	38,174,223	33,495,900	<4,678,323>	<12.26%>
	Vacant Land	350,000	230,000	<120,000>	<34.29%>	7,731,000	12,127,000	4,396,000	56.86%
KOLOA	Commercial	0	0	0		1,635,000	1,764,000	129,000	7.89%
	Condominium	1,784,000	912,500	<871,500>	<48.85%>	11,479,400	14,505,565	3,026,165	26.36%
	Business	0	1,244,000	1,244,000	0.00%	0	1,244,000	1,244,000	0.00%
	Residential	3,660,000	2,104,875	<1,555,125>	<42.49%>	14,285,150	8,999,875	<5,285,275>	<37.00%>
	Vacant Land	552,000	0	<552,000>	<100.00%>	2,888,000	1,019,500	<1,868,500>	<64.70%>
LIHUE	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	1,164,100	1,330,000	165,900	14.25%	8,911,090	8,621,435	<289,655>	<3.25%>
	Business	0	0	0		0	0	0	
	Residential	3,375,900	7,058,819	3,682,919	109.09%	45,868,001	39,679,449	<6,188,552>	<13.49%>
	Vacant Land	169,000	657,500	488,500	289.05%	4,947,000	6,081,000	1,134,000	22.92%
KAWAIHAU	Commercial	850,000	0	<850,000>	<100.00%>	2,672,000	550,000	<2,122,000>	<79.42%>
	Condominium	1,568,000	1,288,500	<279,500>	<17.83%>	10,546,500	6,728,800	<3,817,700>	<36.20%>
	Business	0	0	0		0	0	0	
	Residential	5,835,000	6,495,900	660,900	11.33%	49,151,900	80,414,649	31,262,749	63.60%
	Vacant Land	9,550,000	410,000	<9,140,000>	<95.71%>	25,653,000	9,966,500	<15,686,500>	<61.15%>
HANAIEI	Commercial	0	0	0		0	700,000	700,000	0.00%
	Condominium	2,736,600	2,649,500	<87,100>	<3.18%>	22,070,330	20,323,600	<1,746,730>	<7.91%>
	Business	0	0	0		0	62,000	62,000	0.00%

MLS Sales Statistics
Median Sales Price

	2,175,000	2,196,500	21,500	0.99%	2,052,500	2,213,750	161,250	7.86%
	MONTH OF		#	%	YEAR		#	%
Kauai Island	August		Increase /	Increase /	TO DATE		Increase /	Increase /
	2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
Residential	607,500	437,000	<170,500>	<28.07%>	457,500	436,250	<21,250>	<4.64%>
Vacant Land	387,500	200,000	<187,500>	<48.39%>	295,000	285,000	<10,000>	<3.39%>
ENTIRE	850,000	0	<850,000>	<100.00%>	950,000	550,000	<400,000>	<42.11%>
Condominium	330,000	315,500	<14,500>	<4.39%>	350,000	289,500	<60,500>	<17.29%>
Business	0	1,244,000	1,244,000	0.00%	0	653,000	653,000	0.00%
Residential	300,000	0	<300,000>	<100.00%>	395,000	330,000	<65,000>	<16.46%>
Vacant Land	0	163,000	163,000	0.00%	240,000	154,000	<86,000>	<35.83%>
WAIMEA	0	0	0	0	0	0	0	0
Condominium	0	0	0	0	400,000	480,000	80,000	20.00%
Business	0	0	0	0	0	0	0	0
Residential	548,022	378,000	<170,022>	<31.02%>	477,500	484,950	7,450	1.56%
Vacant Land	350,000	230,000	<120,000>	<34.29%>	250,000	285,000	35,000	14.00%
KOLOA	0	0	0	0	817,500	400,000	<417,500>	<51.07%>
Condominium	476,132	462,500	<13,632>	<2.86%>	443,000	489,000	46,000	10.38%
Business	0	1,244,000	1,244,000	0.00%	0	1,244,000	1,244,000	0.00%
Residential	840,000	386,438	<453,562>	<54.00%>	437,500	343,875	<93,625>	<21.40%>
Vacant Land	276,000	0	<276,000>	<100.00%>	247,000	205,000	<42,000>	<17.00%>
LIHUE	0	0	0	0	1,050,000	600,000	<450,000>	<42.86%>
Condominium	77,500	153,000	75,500	97.42%	155,000	77,000	<78,000>	<50.32%>
Business	0	0	0	0	0	0	0	0
Residential	324,500	485,000	160,500	49.46%	393,030	365,000	<28,030>	<7.13%>
Vacant Land	169,000	177,500	8,500	5.03%	300,000	320,000	20,000	6.67%
KAWAIHAU	850,000	0	<850,000>	<100.00%>	850,000	550,000	<300,000>	<35.29%>
Condominium	400,000	309,000	<91,000>	<22.75%>	338,000	274,500	<63,500>	<18.79%>
Business	0	0	0	0	0	0	0	0
Residential	680,000	560,000	<120,000>	<17.65%>	645,000	660,595	15,595	2.42%
Vacant Land	1,562,500	205,000	<1,357,500>	<86.88%>	612,500	480,000	<132,500>	<21.63%>
HANAIEI	0	0	0	0	0	700,000	700,000	0.00%
Condominium	310,000	321,000	11,000	3.55%	454,450	395,000	<59,450>	<13.08%>
Business	0	0	0	0	0	62,000	62,000	0.00%