

MLS Sales Statistics

Number of Sales

	59		58		577		618		41		7.11%		
	MONTH OF		#		YEAR		#		%		%		
	October	2010	2011	Increase / <Decrease>	Increase / <Decrease>	TO DATE	2010	2011	Increase / <Decrease>	Increase / <Decrease>	TO DATE	2010	2011
Kauai Island	Residential	26	26	0	0.00%	276	294	18	6.52%				
	Vacant Land	11	10	<1>	<9.09%>	93	80	<13>	<13.98%>				
ENTIRE	Commercial	0	2	2	0.00%	8	9	1	12.50%				
	Condominium	22	20	<2>	<9.09%>	200	233	33	16.50%				
	Business	0	0	0		0	2	2	0.00%				
	Residential	0	3	3	0.00%	14	25	11	78.57%				
	Vacant Land	0	0	0		4	2	<2>	<50.00%>				
WAIMEA	Commercial	0	1	1	0.00%	0	1	1	0.00%				
	Condominium	0	0	0		0	0	0					
	Business	0	0	0		0	0	0					
	Residential	0	5	5	0.00%	63	65	2	3.17%				
	Vacant Land	4	3	<1>	<25.00%>	33	26	<7>	<21.21%>				
KOLOA	Commercial	0	0	0		2	4	2	100.00%				
	Condominium	7	6	<1>	<14.29%>	35	38	3	8.57%				
	Business	0	0	0		0	1	1	0.00%				
	Residential	2	4	2	100.00%	33	30	<3>	<9.09%>				
	Vacant Land	0	0	0		11	7	<4>	<36.36%>				
LIHUE	Commercial	0	0	0		1	1	0	0.00%				
	Condominium	6	4	<2>	<33.33%>	64	85	21	32.81%				
	Business	0	0	0		0	0	0					
	Residential	16	4	<12>	<75.00%>	97	96	<1>	<1.03%>				
	Vacant Land	4	3	<1>	<25.00%>	23	24	1	4.35%				
KAWAIHAU	Commercial	0	1	1	0.00%	4	2	<2>	<50.00%>				
	Condominium	6	4	<2>	<33.33%>	46	46	0	0.00%				
	Business	0	0	0		0	0	0					
	Residential	8	10	2	25.00%	69	78	9	13.04%				
	Vacant Land	3	4	1	33.33%	22	21	<1>	<4.55%>				
HANAIEI	Commercial	0	0	0		1	1	0	0.00%				
	Condominium	3	6	3	100.00%	55	64	9	16.36%				
	Business	0	0	0		0	1	1	0.00%				

MLS Sales Statistics

Sales Volume

		29,354,700	28,471,500	<883,200>	<3.01%>	307,699,359	308,376,823	677,464	0.22%
		MONTH OF		#	%	YEAR		#	%
Kauai Island	October			Increase /	Increase /	TO DATE		Increase /	Increase /
	2010	2011		<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
	Residential	16,447,300	13,932,450	<2,514,850>	<15.29%>	181,638,074	202,607,923	20,969,849	11.54%
	Vacant Land	7,866,000	6,790,000	<1,076,000>	<13.68%>	53,178,750	37,940,000	<15,238,750>	<28.66%>
ENTIRE	Commercial	0	876,000	876,000	0.00%	9,272,000	4,490,000	<4,782,000>	<51.57%>
	Condominium	5,041,400	6,873,050	1,831,650	36.33%	63,610,535	62,032,900	<1,577,635>	<2.48%>
	Business	0	0	0		0	1,306,000	1,306,000	0.00%
	Residential	0	815,000	815,000	0.00%	6,346,000	9,979,600	3,633,600	57.26%
	Vacant Land	0	0	0		410,000	308,000	<102,000>	<24.88%>
WAIMEA	Commercial	0	326,000	326,000	0.00%	0	326,000	326,000	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
	Residential	0	2,207,450	2,207,450	0.00%	39,263,223	39,156,350	<106,873>	<0.27%>
	Vacant Land	1,094,000	1,555,000	461,000	42.14%	9,546,750	14,352,000	4,805,250	50.33%
KOLOA	Commercial	0	0	0		1,635,000	1,764,000	129,000	7.89%
	Condominium	1,773,500	2,455,550	682,050	38.46%	14,349,900	17,747,015	3,397,115	23.67%
	Business	0	0	0		0	1,244,000	1,244,000	0.00%
	Residential	1,040,000	1,875,000	835,000	80.29%	15,715,150	10,874,875	<4,840,275>	<30.80%>
	Vacant Land	0	0	0		2,888,000	1,537,500	<1,350,500>	<46.76%>
LIHUE	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	814,900	995,000	180,100	22.10%	11,063,640	9,979,085	<1,084,555>	<9.80%>
	Business	0	0	0		0	0	0	
	Residential	8,994,300	1,390,500	<7,603,800>	<84.54%>	59,878,801	44,670,949	<15,207,852>	<25.40%>
	Vacant Land	1,134,000	2,930,000	1,796,000	158.38%	8,043,000	9,161,000	1,118,000	13.90%
KAWAIHAU	Commercial	0	550,000	550,000	0.00%	3,087,000	1,100,000	<1,987,000>	<64.37%>
	Condominium	1,643,000	1,064,500	<578,500>	<35.21%>	13,671,665	8,411,300	<5,260,365>	<38.48%>
	Business	0	0	0		0	0	0	
	Residential	6,413,000	7,644,500	1,231,500	19.20%	60,434,900	97,926,149	37,491,249	62.04%
	Vacant Land	5,638,000	2,305,000	<3,333,000>	<59.12%>	32,291,000	12,581,500	<19,709,500>	<61.04%>
HANAIEI	Commercial	0	0	0		3,500,000	700,000	<2,800,000>	<80.00%>
	Condominium	810,000	2,358,000	1,548,000	191.11%	24,525,330	25,895,500	1,370,170	5.59%
	Business	0	0	0		0	62,000	62,000	0.00%

MLS Sales Statistics

Median Sales Price

		1,235,000	1,794,000	559,000	45.26%	2,065,500	2,256,500	191,000	9.25%
		MONTH OF		#	%	YEAR		#	%
Kauai Island		October		Increase /	Increase /	TO DATE		Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
	Residential	550,000	379,000	<171,000>	<31.09%>	480,000	429,000	<51,000>	<10.63%>
	Vacant Land	385,000	605,000	220,000	57.14%	290,000	315,000	25,000	8.62%
ENTIRE	Commercial	0	438,000	438,000	0.00%	950,000	550,000	<400,000>	<42.11%>
	Condominium	300,000	372,000	72,000	24.00%	345,500	309,500	<36,000>	<10.42%>
	Business	0	0	0		0	653,000	653,000	0.00%
	Residential	0	270,000	270,000	0.00%	397,500	330,000	<67,500>	<16.98%>
	Vacant Land	0	0	0		63,750	154,000	90,250	141.57%
WAIMEA	Commercial	0	326,000	326,000	0.00%	0	326,000	326,000	0.00%
	Condominium	0	0	0		400,000	540,000	140,000	35.00%
	Business	0	0	0		0	0	0	
	Residential	0	312,500	312,500	0.00%	477,500	414,000	<63,500>	<13.30%>
	Vacant Land	254,500	290,000	35,500	13.95%	250,000	287,500	37,500	15.00%
KOLOA	Commercial	0	0	0		817,500	400,000	<417,500>	<51.07%>
	Condominium	275,000	360,000	85,000	30.91%	400,000	489,000	89,000	22.25%
	Business	0	0	0		0	1,244,000	1,244,000	0.00%
	Residential	520,000	412,500	<107,500>	<20.67%>	440,000	355,000	<85,000>	<19.32%>
	Vacant Land	0	0	0		247,000	205,000	<42,000>	<17.00%>
LIHUE	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	67,500	260,500	193,000	285.93%	149,000	82,500	<66,500>	<44.63%>
	Business	0	0	0		0	0	0	
	Residential	397,500	340,000	<57,500>	<14.47%>	405,000	350,000	<55,000>	<13.58%>
	Vacant Land	317,000	1,225,000	908,000	286.44%	250,000	322,500	72,500	29.00%
KAWAIHAU	Commercial	0	550,000	550,000	0.00%	632,500	550,000	<82,500>	<13.04%>
	Condominium	407,500	127,500	<280,000>	<68.71%>	373,000	274,500	<98,500>	<26.41%>
	Business	0	0	0		0	0	0	
	Residential	590,000	669,250	79,250	13.43%	640,000	675,000	35,000	5.47%
	Vacant Land	1,000,000	605,000	<395,000>	<39.50%>	625,000	520,000	<105,000>	<16.80%>
HANAIEI	Commercial	0	0	0		3,500,000	700,000	<2,800,000>	<80.00%>
	Condominium	444,000	584,500	140,500	31.64%	448,900	395,000	<53,900>	<12.01%>
	Business	0	0	0		0	62,000	62,000	0.00%