

MLS Sales Statistics

Number of Sales

	49		54		5		10.20%		518		560		42		8.11%	
	MONTH OF				#		%		YEAR		#		%			
	September				Increase /		Increase /		TO DATE		Increase /		Increase /			
	2010	2011	<Decrease>	<Decrease>					2010	2011	<Decrease>	<Decrease>				
Kauai Island																
Residential	16	27	11	68.75%					250	268	18	7.20%				
Vacant Land	11	7	<4>	<36.36%>					82	70	<12>	<14.63%>				
ENTIRE																
Commercial	2	0	<2>	<100.00%>					8	7	<1>	<12.50%>				
Condominium	20	20	0	0.00%					178	213	35	19.66%				
Business	0	0	0						0	2	2	0.00%				
WAIMEA																
Residential	1	4	3	300.00%					14	22	8	57.14%				
Vacant Land	3	0	<3>	<100.00%>					4	2	<2>	<50.00%>				
Commercial	0	0	0						0	0	0					
Condominium	0	0	0						0	0	0					
Business	0	0	0						0	0	0					
KOLOA																
Residential	2	5	3	150.00%					63	60	<3>	<4.76%>				
Vacant Land	3	2	<1>	<33.33%>					29	23	<6>	<20.69%>				
Commercial	0	0	0						2	4	2	100.00%				
Condominium	3	3	0	0.00%					28	32	4	14.29%				
Business	0	0	0						0	1	1	0.00%				
LIHUE																
Residential	1	0	<1>	<100.00%>					31	26	<5>	<16.13%>				
Vacant Land	0	2	2	0.00%					11	7	<4>	<36.36%>				
Commercial	0	0	0						1	1	0	0.00%				
Condominium	9	4	<5>	<55.56%>					58	81	23	39.66%				
Business	0	0	0						0	0	0					
KAWAIHAU																
Residential	9	11	2	22.22%					81	92	11	13.58%				
Vacant Land	4	2	<2>	<50.00%>					19	21	2	10.53%				
Commercial	1	0	<1>	<100.00%>					4	1	<3>	<75.00%>				
Condominium	4	3	<1>	<25.00%>					40	42	2	5.00%				
Business	0	0	0						0	0	0					
HANAIEI																
Residential	3	7	4	133.33%					61	68	7	11.48%				
Vacant Land	1	1	0	0.00%					19	17	<2>	<10.53%>				
Commercial	1	0	<1>	<100.00%>					1	1	0	0.00%				
Condominium	4	10	6	150.00%					52	58	6	11.54%				
Business	0	0	0						0	1	1	0.00%				

MLS Sales Statistics

Sales Volume

		25,596,065	25,184,650	<411,415>	<1.61%>	278,344,659	279,905,323	1,560,664	0.56%
		MONTH OF		#	%	YEAR		#	%
Kauai Island	September			Increase /	Increase /	TO DATE		Increase /	Increase /
	2010	2011		<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
	Residential	12,265,500	18,556,200	6,290,700	51.29%	165,190,774	188,675,473	23,484,699	14.22%
	Vacant Land	3,853,750	1,648,000	<2,205,750>	<57.24%>	45,312,750	31,150,000	<14,162,750>	<31.26%>
ENTIRE	Commercial	3,915,000	0	<3,915,000>	<100.00%>	9,272,000	3,614,000	<5,658,000>	<61.02%>
	Condominium	5,561,815	4,980,450	<581,365>	<10.45%>	58,569,135	55,159,850	<3,409,285>	<5.82%>
	Business	0	0	0		0	1,306,000	1,306,000	0.00%
	Residential	900,000	1,635,200	735,200	81.69%	6,346,000	9,164,600	2,818,600	44.42%
	Vacant Land	170,000	0	<170,000>	<100.00%>	410,000	308,000	<102,000>	<24.88%>
WAIMEA	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
	Residential	1,089,000	3,453,000	2,364,000	217.08%	39,263,223	36,948,900	<2,314,323>	<5.89%>
	Vacant Land	721,750	670,000	<51,750>	<7.17%>	8,452,750	12,797,000	4,344,250	51.39%
KOLOA	Commercial	0	0	0		1,635,000	1,764,000	129,000	7.89%
	Condominium	1,097,000	785,900	<311,100>	<28.36%>	12,576,400	15,291,465	2,715,065	21.59%
	Business	0	0	0		0	1,244,000	1,244,000	0.00%
	Residential	390,000	0	<390,000>	<100.00%>	14,675,150	8,999,875	<5,675,275>	<38.67%>
	Vacant Land	0	518,000	518,000	0.00%	2,888,000	1,537,500	<1,350,500>	<46.76%>
LIHUE	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	1,337,650	362,650	<975,000>	<72.89%>	10,248,740	8,984,085	<1,264,655>	<12.34%>
	Business	0	0	0		0	0	0	
	Residential	5,016,500	3,601,000	<1,415,500>	<28.22%>	50,884,501	43,280,449	<7,604,052>	<14.94%>
	Vacant Land	1,962,000	150,000	<1,812,000>	<92.35%>	6,909,000	6,231,000	<678,000>	<9.81%>
KAWAIHAU	Commercial	415,000	0	<415,000>	<100.00%>	3,087,000	550,000	<2,537,000>	<82.18%>
	Condominium	1,482,165	618,000	<864,165>	<58.30%>	12,028,665	7,346,800	<4,681,865>	<38.92%>
	Business	0	0	0		0	0	0	
	Residential	4,870,000	9,867,000	4,997,000	102.61%	54,021,900	90,281,649	36,259,749	67.12%
	Vacant Land	1,000,000	310,000	<690,000>	<69.00%>	26,653,000	10,276,500	<16,376,500>	<61.44%>
HANAIEI	Commercial	3,500,000	0	<3,500,000>	<100.00%>	3,500,000	700,000	<2,800,000>	<80.00%>
	Condominium	1,645,000	3,213,900	1,568,900	95.37%	23,715,330	23,537,500	<177,830>	<0.75%>
	Business	0	0	0		0	62,000	62,000	0.00%

MLS Sales Statistics
Median Sales Price

		2,923,750	977,000	<1,946,750>	<66.58%>	2,048,500	2,214,000	165,500	8.08%
		MONTH OF		#	%	YEAR		#	%
Kauai Island	September	2010	2011	Increase / <Decrease>	Increase / <Decrease>	TO DATE		Increase / <Decrease>	Increase / <Decrease>
						2010	2011		
	Residential	496,750	350,000	<146,750>	<29.54%>	470,000	429,000	<41,000>	<8.72%>
	Vacant Land	170,000	285,000	115,000	67.65%	278,500	285,000	6,500	2.33%
ENTIRE	Commercial	1,957,500	0	<1,957,500>	<100.00%>	950,000	550,000	<400,000>	<42.11%>
	Condominium	299,500	342,000	42,500	14.19%	350,000	297,000	<53,000>	<15.14%>
	Business	0	0	0		0	653,000	653,000	0.00%
	Residential	900,000	415,000	<485,000>	<53.89%>	397,500	349,000	<48,500>	<12.20%>
	Vacant Land	42,500	0	<42,500>	<100.00%>	63,750	154,000	90,250	141.57%
WAIMEA	Commercial	0	0	0		0	0	0	
	Condominium	0	600,000	600,000	0.00%	400,000	540,000	140,000	35.00%
	Business	0	0	0		0	0	0	
	Residential	544,500	329,000	<215,500>	<39.58%>	477,500	426,000	<51,500>	<10.79%>
	Vacant Land	224,750	335,000	110,250	49.05%	250,000	285,000	35,000	14.00%
KOLOA	Commercial	0	0	0		817,500	400,000	<417,500>	<51.07%>
	Condominium	462,000	464,500	2,500	0.54%	450,000	489,000	39,000	8.67%
	Business	0	0	0		0	1,244,000	1,244,000	0.00%
	Residential	390,000	0	<390,000>	<100.00%>	435,000	343,875	<91,125>	<20.95%>
	Vacant Land	0	259,000	259,000	0.00%	247,000	205,000	<42,000>	<17.00%>
LIHUE	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	76,000	64,375	<11,625>	<15.30%>	150,025	76,375	<73,650>	<49.09%>
	Business	0	0	0		0	0	0	
	Residential	496,750	320,500	<176,250>	<35.48%>	405,000	350,000	<55,000>	<13.58%>
	Vacant Land	131,500	75,000	<56,500>	<42.97%>	250,000	250,000	0	0.00%
KAWAIHAU	Commercial	415,000	0	<415,000>	<100.00%>	632,500	550,000	<82,500>	<13.04%>
	Condominium	530,000	360,000	<170,000>	<32.08%>	360,500	275,000	<85,500>	<23.72%>
	Business	0	0	0		0	0	0	
	Residential	610,000	855,000	245,000	40.16%	645,000	675,000	30,000	4.65%
	Vacant Land	1,000,000	310,000	<690,000>	<69.00%>	625,000	435,000	<190,000>	<30.40%>
HANAIEI	Commercial	3,500,000	0	<3,500,000>	<100.00%>	3,500,000	700,000	<2,800,000>	<80.00%>
	Condominium	385,000	352,000	<33,000>	<8.57%>	448,900	386,500	<62,400>	<13.90%>
	Business	0	0	0		0	62,000	62,000	0.00%